



# Smartsheet Solutions by HBS

Empower your team with a flexible and secure solution for collaborative work management—customized just for you.

Collaborate on work. Scale your processes. Fuel your growth.

Transform how you manage projects and collaborate with your team. As a Smartsheet Aligned partner, we'll work with you to design a collaborative work management solution that brings your team the powerful features of Smartsheet, tailored to your specific needs by the project management experts at HBS. With HBS and Smartsheet, you'll be able to empower your team, boost efficiency, and ensure you get the work that matters done.

## Why HBS + Smartsheet?

### HBS Partnership

We provide the project management expertise to design the right workflows and processes for your team.

### Pre-Built Templates

Customizable templates from an in-depth business plan to an incident report and everything in-between.

### Dashboard

A central hub of critical information with cross-sheet reports, charts, and external web content integration.

### Versatile Views

Manage projects in the way that suits you best with Grid, Gantt, Card (Kanban), and Calendar views.

### Automations

Automate workflows to ensure efficient and accurate completion of business processes.

### Integrations

Seamlessly connect with tools like Microsoft Dynamics 365, Salesforce, Workday and more.



# Empower your team to plan, track, automate, and report on work.

Visualize your work however you prefer with various views, enabling you to execute projects with speed and accountability. Collect and act on consistent data while implementing powerful automated workflows. Provide stakeholders with a robust, real-time view into work status, thanks to centralized information and resources.

## Maximize Your Investment with HBS Advisory Services and Smartsheet

Keeping projects on track is hard. With HBS, you'll have a partner that can help you achieve repeatable success by:

- Learning your unique environment.
- Identifying improvement opportunities.
- Providing a clear path forward.

We develop standards, recommend software, and create staffing roadmaps to ensure that your projects succeed. As an Aligned Partner, we leverage Smartsheet to simplify our own workloads and enhance collaboration—we'll do the same for you, setting you up in the best way to reach your goals.

# 90%

Fortune 100 Companies  
use Smartsheet

# 96%

Customers Recommend  
Smartsheet

Smartsheet users see

# 80%

reduction in project, portfolio,  
and program setup time

## Level up your work management with Smartsheet.

Contact us at [hbs.net](https://hbs.net) or email [inquiry@hbs.net](mailto:inquiry@hbs.net) to learn more.



Heartland Business Systems

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